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## THE DEVELOPMENT OF THE DRONES SECTOR: MAJOR INVESTMENT AND AVAILABLE FUNDING

OCTOBER 10<sup>TH</sup>, 2024

CONVENTION HUB | 14.30 - 16.15

*The round table will focus on key issues of funded research and, more generally, on funding available for development in the drone sector.*

*Small and large companies in the field of Unmanned are invited to participate, to talk about their products and projects, in all the various stages of development, from the idea, to the study of technical feasibility to the economic and financial evaluation. After the trial phase, it is time to start a new path of real and daily application of services and activities with UAS. The transition from research and design to market entry is not always easy, however, and many start-ups and micro-enterprises with a strong technological focus unfortunately have not managed to survive and see their products made. We will therefore talk about the pitfalls of the market (not only in Italy but also in Europe) and the obstacles to development posed by regulations which are often too stringent or too slow, who cannot keep up with technological development and who, very often, does not understand its needs and does not facilitate it. But we will also talk about happy endings, small and large companies that have successfully completed their experimentation and research project, how they have addressed financial needs and plan to support the development and marketing of flight activities. All this in order to find positive examples and models that can be an inspiration for all those who want to continue doing research and development in a high-tech (and also high-risk investment) sector such as UAS.*

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**MODERATOR:** Nicola Nizzoli, President Assorpas

Speakers:

Sara Mangoni, Councillor Assorpas

Carlo Costa, General Technical Director A22 Autostrada del Brennero

Roberto Martinino, Coordinator Urban Hygiene Services and Green S.E.A. - Servizi e Ambiente

Massimiliano De Masi, Responsible for Innovation of Operating models Poste Italiane

Filippo Boschi, Head of Innovation, Industrial Research and Experimental Development Projects MADE - Competence Center Industria 4.0

Giuseppe Tortora, CEO and co-founder ABzero

Nicola Marietti, CEO AIVIEWGROUP

Antonio De Lorenzo, Drone Product Manager RINA Services